

MANAGEMENT MAJOR

REQUIREMENTS FOR THE MANAGEMENT MAJOR

- A student must complete the following required courses from Linfield or in approved transfer:

	Prerequisite
BUSN 260 Financial Accounting	MATH 105
BUSN 261 Managerial Accounting	BUSN 260
BUSN 301 The Management Process	MATH 105
BUSN 321 Marketing	MATH 105
BUSN 340 Business Law	MATH 105
BUSN 341 Financial Management	BUSN 261, ECON 210, all proficiencies
BUSN 495 Strategic Management	Senior, all other required business courses completed (341 may be taken concurrently)
ECON 210 Principles of Economics	MATH 105

- A student must complete the Business Department mathematics proficiency (MATH 160 or 162 Finite Math with Calculus) and the Statistics proficiency (MATH 140 Introduction to Statistics). These proficiencies may be met with approved transfer courses.
- A student must complete at least 3 management electives above the level of BUSN 341. These courses must be taken through Linfield.

To enroll in courses BUSN 200–340, a student must have met the College’s mathematics proficiency requirement, intermediate algebra. To enroll in most courses BUSN 341 and above, a student must have completed MATH 160 or 162 and MATH 140.

LINFIELD MANAGEMENT ELECTIVES

BUSN 380	Industrial Organizational Psy	BUSN 423	Entrepreneurship
BUSN 382	Management Information Systems	BUSN 426	International Marketing
BUSN 404	Operations Management	BUSN 427	Topics in Marketing*
BUSN 405	Human Resource Management	BUSN 430	Management of Human Relations
BUSN 407	Organizational Behavior	BUSN 435	International Business Law
BUSN 408	Labor Legislation	BUSN 436	Topics in Management*
BUSN 409	Collective Bargaining	BUSN 440	Business Law II
BUSN 410	International Management	BUSN 443	International Finance
BUSN 415	Business, Ethics, and Society	BUSN 447	Investments
BUSN 420	Sales and Sales Management	BUSN 484	Operations Research
BUSN 421	Promotions Management		Upper Division Accounting Courses

* May be repeated with different content